

## Contact

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## Top Skills

Pre-sales  
Program Management  
Product Management

## Languages

English  
Bengali  
Hindi

## Certifications

Green Belt  
kaizen

# Sabyasachi Banerjee

Partner at Wipro Limited  
Bengaluru

## Summary

23 years + in IT Industry & Manufacturing industry and worked for various domain as Solution Manager, Solution Architect, Presales Expert, SAP Delivery head, Product Manager, Program & Project Manager, Manager Corporate Finance and Business Finance Controller. Offering Lead for S/4 HANA Central Finance Worked on several winning opportunities of 10 mio euro plus as Solution Manager and Solution Architect

Specialties: Managing Large Deliveries, Program Management, Product Management, Robust solution design and business acquisition, Managing Corporate Finance, Treasury & Business Finance

Invited as speaker in leading MBA colleges & SAP forum. SPOC for Financial services & Insurance industry from Expert Community.

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## Experience

Wipro Limited  
Partner  
October 2020 - Present (1 year 10 months)  
Bengaluru, Karnataka, India

SAP Presales

Atos  
9 years 4 months  
Head EPS Sales Support & SAP Presale  
January 2019 - October 2020 (1 year 10 months)  
Bangalore

SAP Delivery Head for Nokia, LATAM & GDC Bulgaria & Senior Global Expert  
February 2017 - October 2020 (3 years 9 months)  
Bangalore

SAP Delivery Head for North & South America and one of the top 10 global accounts

February 2017 - December 2018 (1 year 11 months)

Bengaluru Area, India

Senior Solution Manager - Global SAP Deal Solution

July 2011 - January 2017 (5 years 7 months)

Bangalore

SAP Global Deal Solution - Senior Solution Manager, Expert Presales & Business Development

Experienced in Finance/ Project/Programme Management and Solution Manager with 18 + years of experience in the Financial area, SAP Rollout & upgrade.

Extensive knowledge in Finance

Project Methodology and multiple Implementation experience gathered in variety of industries.

Strong Communication & Customer engagement capability

Multicultural experience

Robust solution design and business acquisition.

Siemens

Senior Consultant, Product Manager of a Global Product, Solution Architect, Presales

May 2008 - December 2011 (3 years 8 months)

Bangalore

Senior Solution Manager for large global opportunities on SAP & Pega Evangelist on providing winning solution.

Expert presales and Business development

HP

Finance Manager (Corporate Finance), Project Manager

2003 - 2008 (5 years)

Bangalore

Hewlett Packard – Manager Corporate Finance

Managed and Controlled Corporate Finance, Accounts Receivable, Inter Company, Inter unit of HP India. Controller of Indent Business of HP India.

Hewlett Packard – Lead Project Manager

Managed SAP Roll out of multiple countries. Also managed several SAP implementation projects in multiple locations. Global reviewer of Account Receivable process in HP. Core team member for designing and planning master data for HP world wide.

## ABB

Business Controller, Manager IS Application

January 2001 - July 2003 (2 years 7 months)

ABB – Manager IS Application

Managed SAP Financials in ABB India. Designed, managed and executed several projects for standardization and improvement in reporting for faster closing and better management and control. Additional responsibility of Managing Account Receivable of ABB India. Helped in substantial reduction of DSO which helped in increasing the bottom line of ABB India. Successfully implemented SAP Financials end-to-end implementation across multiple companies, multiple offices and in multiple location in ABB India.

ABB– Finance Controller

Successfully managed & controlled Business Finance in ABB India. Designed a process for vendor bill payment which helped in reduction of lead time for vendor payment.

## Gontermann Peipers India Limited (Mittals Group)

Executive Account & MIS

June 1998 - December 2000 (2 years 7 months)

India

- Controlling payables, income tax, MIS reports, inter branch reconciliation, Sales Tax

Additional following experience

- Converting of EOU from EPCG scheme (which resulted annual saving of 45 million INR)
- Controlling of Bill Discounting Exports
- Preparation of Cash Flow Statement
- Got experience of Exim policy
- Preparation of Drawing Power Statement
- Coordinating internal, external and management audits.

Other Special Assignments/ Projects

- Coordinator in Oracle ERP implementation from user side
- Power user FICO - Oracle ERP
- Kaizen Coordinator and 5S Coordinator
- Member of Pillar committee for TPM
- ISO 14001 Trainer

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## Education

University of Cambridge

Gold for Expert, leadership program · (July 2015)

Universität Paderborn

Gold for expert Program · (2015 - 2015)

Indian Institute of Management, Calcutta

EPGBM, Global Management · (2013 - 2014)

St. Xavier's College (Calcutta) Alumni Association

B Com(H), Accountancy · (1990 - 1993)

South Point High School, Kolkata

Class 12, Higher Secondary · (1990)